



ROBINSON ENGINEERING, LTD.

CONSULTING REGISTERED PROFESSIONAL ENGINEERS

357 EAST 170TH STREET - P.O. BOX 388 - SOUTH HOLLAND, ILLINOIS 60473 - 0388
(708) 331-8700 CHICAGO (312) 488-1955 FAX (708) 331-3828

January 7, 1997

Project 97-111

AARON E. FUNDICH, P.E.
Direct (708) 210-5678

Mr. Larry Kiest
Performance Pipelining, Inc.
1779 Chessie Lane
Ottawa, IL 61350

RE: Performance Liner Installations

Dear Mr. Kiest:

As you know, Robinson Engineering, Ltd. serves as municipal engineers in a number of Chicagoland communities, designing and inspecting numerous sewer rehabilitation projects each year. We have been pleased with the trenchless solutions offered by Performance Pipelining, Inc. since being introduced to your company during our 1992 emergency sewer repair project in Glenwood, IL, and look forward to having your firm bid on future projects. The innovative solutions offered by the trenchless industry, and your company in particular, has provided our client communities with superior alternatives to traditional sewer replacement, and manhole-to-manhole lining, on numerous occasions.

Our records indicate that the following municipal clients have benefitted from successful installations of Performance Liner™ over the past three years:

Village of Glenwood
Village of Lansing
Village of Midlothian
Village of Olympia Fields
Village of Tinley Park
Kimberly Heights Sanitary District

Acceptance of cured-in-place sewer lining is no longer new territory for public works departments, municipalities, consultants and other industry professionals. Seamless pipeline reconstruction provides the technical benefits of infiltration reduction, restoration of structural integrity, and increased useful lifetimes of pipeline systems, at levels equal to or in excess of traditional sewer replacement. The direct economic benefits of excavationless repairs, particularly elimination of costly restoration of pavement, backyard fences, garages, trees, etc. are obvious. Immeasurable indirect benefits including minimal disruption, elimination of utility relocations, shorter project durations, and greater safety for workers, motorists and pedestrians, confirm that trenchless repairs are the preferred sewer rehabilitation method of the present and future.

We have found your sectional Performance Liner to provide the technical benefits of manhole-to-manhole lining while maximizing limited available rehabilitation dollars. Nearly all municipalities are faced with the seemingly endless dilemma of having far more rehabilitation work to do than funds available. In instances where only a few short segments of damaged pipe exist within an otherwise sound pipeline, the sectional liner provides a fast, structurally sound repair with minimum disruption and maximum economic benefits to the client. We will continue to specify Performance Liner™ for these cases.

Please keep us informed as developments continue with your lateral lining products. We look forward to working with your company in the future.

Very truly yours,
ROBINSON ENGINEERING, LTD.



Aaron E. Fundich, P.E.
Village Engineer, Glenwood, IL
AEF:pc