



Fox Metro

Water Reclamation District

682 State Route 31 • Oswego, Illinois 60543-8500
(630) 892-4378 • FAX (630) 892-4394

R.H. Locke, President
J.K. Detzler, Vice President
R.H. Rokop, Secretary & Clerk
J.S. Sotir, Treasurer
P.J. Divine, Trustee
T.F. Muth, District Manager
D.C. Ingemunson, Attorney
G.V. Griffin, Engineer

October 18, 2001

Larry Kiest, Jr.
Performance Pipelining, Inc.
1779 Chessie Ln.
Ottawa, IL 61350

Re: Performance Liner

Dear Mr. Kiest:

We wanted to take this opportunity to look back on the many repairs you have completed for Fox Metro Water Reclamation District while we prepare for this year's repair projects.

It seems that there are many nightmare stories circulating around regarding spot repair or "No-Dig" systems (most of them true). Based on our experience we feel it is an injustice to categorize Performance Liner with all of the other bad apples. Therefore, we hope you share this letter with all of your potential customers.

Along with all of the standard benefits of no-dig repairs, Fox Metro has experienced a dramatic decrease in cost per lineal foot of repair. This decrease in cost was due in part to the reduction of required engineering and field inspection personnel. Anyone who has witnessed a deep open-cut repair knows first hand the types of problems associated this type of repair. Such problems include liability, safety, labor force, heavy equipment, and inconvenience to the public.

Performance Pipelining has helped us avoid many of the problems mentioned above. Although dig repairs cannot always be avoided, in several cases Performance Pipelining has restored the structural integrity of the defective pipe, eliminated infiltration and, when needed reinstated service connections internally. We especially like the way the repair section gradually tapers down to the original flow line of the pipe providing excellent flow characteristics. Your repair crews seemed very proficient and worked very hard to satisfy our demands. Your traffic control, equipment, televising and public relations have all been excellent. Performance Liner has made over 50 repairs on pipe from 8 inch to 24 inch in diameter in various lengths for Fox Metro since 1993. Many repairs were made in remote areas where equipment could not be readily transported to. We have been very pleased with the results of this product. Because we only make repairs where they are needed, we feel we are getting the most out of our maintenance dollar.

Best regards,

Ken Corbin, Field Operations and Maintenance Supervisor